

## Major Map: Retailing - Bachelor of Science (B.S.)

Fashion Merchandising Concentration College of Hospitality, Retail, and Sport Management Retailing Department Catalog Year: 2016-2017

This course plan is a recommended sequence for this major. Courses designated as critical (!) may have a deadline for completion and/or affect time to graduation. Please see the Program Notes section for details regarding "critical courses" for this particular Program of Study.

Program N	otes section for details regarding "critical courses" for this particula						
Critical	Course Subject and Title	Credit Hours			Code	Prerequisites	Notes
Semeste	er One (15 Credit Hours)					•	
!	ENGL 101 Critical Reading and Composition	3	С		CC-CMW		
	Carolina Core ARP <sup>3</sup>	3			CC-ARP		
!	RETL 268 Principles of Fashion Merchandising	3	С		MR		
	Carolina Core Requirement <sup>4</sup>	3			CC		
	UNIV 101 The Student in the University	3			PR/CC		
	or Carolina Core Requirement <sup>4</sup>						
Semeste	er Two (15-16 Credit Hours)						
!	ENGL 102 Rhetoric and Composition	3	С		CC-CMW	ENGL 101	
	1				CC-INF		
	Carolina Core ARP <sup>3</sup>	3			CC-ARP		
!	RETL 265 Principles of Retailing	3	С		MR		
	SPCH 140 Public Communication	3			CC-CMS		
	or SPCH 230 Business and Professional Speaking						
	Carolina Core Requirement <sup>4</sup>	3-4			CC		
Semeste	er Three (15-17 Credit Hours)						
!	RETL 261 Functional Accounting I	3	С		CR		
	SPTE 240 Business Law	3	С		CR		
	ITEC 242 Business Communications	3	С		CR	ENGL 101 & 102	
	Foreign Language <sup>5</sup> or other Carolina Core Requirement <sup>4</sup>	3-4			CC-GFL		
	Carolina Core Requirement <sup>4</sup>	3-4			CC		
Semeste	er Four (15 Credit Hours)						
!	RETL 295 Retailing Practicum <sup>6</sup>	6	С		MR	RETL 265	
	RETL 262 Functional Accounting II	3	С		CR	RETL 261	
	Foreign Language <sup>5</sup> or other Carolina Core Requirement <sup>4</sup>	3			CC-GFL		
	Carolina Core Requirement <sup>4</sup> or Approved Elective <sup>7</sup>	3			CC/PR		
Semeste	er Five (12-15 Credit Hours)				0 0/ 1 11		
!	RETL 366 Retail Buying	3	С		MR	RETL 261; Junior or Senior	
						standing	
	RETL Elective <sup>8</sup>	3	C		MR		
	HRTM 344 Personnel Organization & Supervision	3	С		CR		
!	ECON 224 Introduction to Economics	3			PR		
	Carolina Core Requirement <sup>4</sup> or Approved Elective <sup>7</sup> (only	0-3			CC/PR		
0	if needed to meet Carolina Core requirements or hours to graduate)						
Semeste	er Six (12-15 Credit Hours)	2	0	ı	3 ED		
	RETL 365 Visual Merchandising & Store Design	3	C		MR		
	RETL Elective <sup>8</sup>	3	С		MR	DOON AND DEPT. AND	
	MKTG 350 Principles of Marketing	3	С		PR	ECON 224 & RETL 261	
	ITEC 264 Computer Applications in Business	3	С		CR		
	Carolina Core Requirement <sup>4</sup> or Approved Elective <sup>7</sup> (only	0-3			CC/PR		
0 .	if needed to meet Carolina Core requirements or hours to graduate)						
Semeste	er Seven (15 Credit Hours)				3.50		
	RETL 485 Multi-National Retailing	3	C		MR	Junior or Senior standing	
	RETL 369 Retail Promotion	3	С		MR		
!	RETL 368 Fashion Product Analysis	3	С		MR		
!	HRSM 301 Professional Development Seminar	3	С		CR		
0	Approved Elective <sup>7</sup>	3			PR		
Semeste	er Eight (12 Credit Hours)				3.50	DENT ACCOUNT	
	RETL 462 Merchandise Management Strategies	3	С		MR	RETL 366 & 368; Junior or Senior standing	
	RETL 425 Retail Shopper Analysis	3	С		MR	RETL 265; Junior or Senior	
-	RETL 388 Fashion Forecasting	3	С	<del>                                     </del>	MR	standing RETL 268	
-	Ü		C	<del>                                     </del>		KE LL 208	
Carer	Approved Elective <sup>7</sup>	3			PR		
Summe	r (6 Credit Hours) RETL 495 Retailing Internship <sup>9</sup>	6	С		MR/CC-	RETL 295; Junior or Senior	
1	KELL 422 Retaining Internsult.	6			INT	standing	
L					11 N 1	standing	

**Graduation Requirements Summary** 

Minimum Total Hours	Major Requirements Hours	College & Program Requirements Hours	Carolina Core Hours	Minimum Overall GPA
120	51	33-39	31-37	2.00

- 1. Regardless of individual course grades, students must maintain a minimum 2.00 cumulative USC GPA.
- 2. Some colleges require a minimum GPA for major courses. Courses indicated below are included in the major GPA for this program of study.
- 3. The ARP Requirement for Retailing may be met through two options: 1) MATH 122 plus an additional course from Mathematics (at the next higher level, except MATH 221 and MATH 222), Computer Sciences, Logic (PHIL 110, 111, etc.) or Statistics; or 2) Two courses from Computer Science, two courses in Logic (PHIL 110, 111, etc.), or two courses from Statistics.
- 4. The Carolina Core provides the common core of knowledge, skill and academic experience for all Carolina undergraduate students.
- 5. College of HRSM students must demonstrate proficiency in a foreign language by achieving a score of 2 or higher on the foreign language placement test, or credit equivalent to USC 109 and 110 courses, or credit equivalent to the USC 121 course.
- 6. Supervised work experience in an area of the retail industry, selected by the student and approved by the Retailing Internship Director.
- 7. The Retailing major curriculum includes 0-14 hours of approved (free) electives, depending on how students fulfill the Carolina Core requirements and whether or not students choose a minor.
- 8. RETL Electives (6 hours): Some RETL electives have prerequisites that must be completed. Check each course's description in the <u>Bulletin</u> for information.

Choose from the following:					
RETL 115 – Fashion Through the Ages: 3000 B.C. to 1800 A.D. (3)	RETL 351 – Small Bus. Organization & Operation (3)				
RETL 116 – Fashion Through the Ages: 1800 A.D. to Present (3)	RETL 460 – Retail Branding Strategies (3)				
RETL 201 – Explor. of Retail Mgmt. & Fashion Merch. Industries (3)	RETL 530 – Fashion and the Law (3) –offered fall only				
RETL 216 – History of Designers (3)	RETL 551 – Advanced Retail Business Planning (3)				
RETL 237 – The Changing Consumer Marketplace (3)	RETL 562 – Advanced Merchandise Mgmt. Strategies (3) –offered spring only				
RETL 310 – Internet Retailing (3) –offered fall only	RETL 590 – Special Topics in Retail Management (3)				
RETL 330 – Loss Prevention for Retailers (3)	RETL 592 – Retailing/Fashion Merch. Field Study (3) –may be taken twice for academic credit				
RETL 350 – Sales Strategies (3)	RETL 695 – Retailing Literature & Thought (3) –offered fall only				

9. Internship experience within the industry that prepares students for permanent placement. Students are responsible for securing their own internship and should contact the internship director for resources to identify opportunities of interest and to seek approval once an internship has been secured. Students are not permitted to enroll in RETL 495 without seeking the approval of the internship director first. It is strongly recommended that students not take additional courses while completing RETL 495. Students will not be permitted to enroll in more than 13 total hours while completing RETL 495.

## **Program Notes:**

- Courses designated as critical (!) may affect time to graduation due to prerequisite requirements for subsequent required courses.
- Clarification of RETL 295: Retailing Practicum vs. RETL 495: Retailing Internship
  - o RETL 295: Retailing Practicum—a practicum is a job in retailing or a closely-related field, for example, as a clerk or an associate in a store, boutique or gift shop, in an insurance or real estate company, in a bank or other financial institution, etc.
  - RETL 495: Retailing Internship—an internship gives the student more responsibility and an intense experience in retailing or a closely-related field and may take one of two forms:
    - 1) the student is participating in an employer's formal internship program as an intern, or
    - 2) the student is interning for an employer that does not have a formal internship program; however, the student is working in a position on a higher level than the practicum; for example, as an assistant manager, an assistant buyer, a manager trainee, etc.
  - Students must complete RETL 295: Retailing Practicum before they can enroll in RETL 495: Retailing Internship. Both are required for the Bachelor of Science Degree in Retailing.
- No courses of remedial, developmental, skill-acquiring, or vocational nature may apply as credit toward the Bachelor of Science Degree in Retailing.
- The last 30 credit hours toward your degree must be earned in residence at the University of South Carolina-Columbia.

University Requirements: Bachelor's degree-seeking students must meet Carolina Core (general education) requirements. For more information regarding these requirements, please visit the <u>Carolina Core</u> page on the University website.

Codes:					
CC	Carolina Core	CC-INF	Carolina Core – Information Literacy		
CC-AIU	Carolina Core-Aesthetic and Interpretive Understanding	CC-INT	Carolina Core – Integrative Course		
CC-ARP	Carolina Core-Analytical Reasoning and Problem-Solving	CC-SCI	Carolina Core – Scientific Literacy		
CC-CMS	Carolina Core-Effective, Engaged, and Persuasive Communication: Spoken Component	CC-VSR	Carolina Core - Values, Ethics, and Social Responsibility		
CC-CMW	Effective, Engaged, and Persuasive Communication: Written Component	CR	College Requirement		
	Carolina Core-Global Citizenship and Multicultural Understanding: Foreign Language	MR	Major Requirement		
CC-GHS	Carolina Core – Historical Thinking	PR	Program Requirement		
CC-GSS	Carolina Core – Social Sciences				

Disclaimer: Major maps are only a suggested or recommended sequence of courses required in a program of study. Please contact your academic advisor for assistance in the application of specific coursework to a program of study and course selection and planning for upcoming semesters.